

How to build trust in your textile brand



Synthetic textiles and fabrics are continually evolving – with enhanced performance characteristics and applications. But vague, conflicting or unsubstantiated marketing claims often result in consumer frustration and loss of trust. How can manufacturers build trust through third-party verification, and why is it even important?

1 Types of regulatory testing

While requirements vary depending on the jurisdiction, regulators most often require the testing of textile-based materials in the following circumstances:



Chemical testing — verifies compliance with restrictions or bans against certain potentially harmful chemicals in product materials



Flammability testing — assesses a fabric's susceptibility to igniting and catching on fire



Biocompatibility testing — provides evidence of biocompatibility assessments for materials used in products designated as medical devices



Fiber composition testing — verifies fiber composition and content for textile and fabric labels



The material characteristics of performance textiles and fabrics are often evaluated in accordance with voluntary standards developed by ASTM International,¹ industry trade associations and others.



Dimensional stability – can the fabric maintain its size under normal use over time?



Colorfastness — does the fabric resist loss of color or color deterioration?



Other physical properties — does the material or fabric resist tearing, pilling and abrasion?



Moisture management — can the fabric wick moisture away from the skin and evaporate?



Environmental factors — does that material or fabric reflect an environmental life cycle perspective in its production as well as end-of-life considerations?

Manufacturers who knowingly market advanced performance textiles and fabrics that pose potential health or safety concerns may face legal action, including criminal sanctions and civil law suits.²

3 Why independent verification is important

Independent verification not only minimizes the risks associated with unsubstantiated claims; it also offers manufacturers a number of market advantages, including:



• Objective material performance claims are more credible



Buyers prefer independently verified materials over those with self-declared claims



Consumers have more confidence and trust in independently verified material performance claims



Manufacturers can showcase their commitment to producing high quality products



66% of U.S. retailers express a preference for the UL Mark over other TIC marks³

Find more insights on performance textile verification in our white paper: Performance Textiles and Fabrics: Assessing and Verifying Product Performance Claims

Complexity grows with every innovation. UL helps you navigate it. Our data-driven insights, science-backed testing methodologies and verification services support manufacturers with independently verified material performance and marketing claims for performance textiles and fabrics. For more information, visit https://CRS.UL.com/en/services/validation-and-verification/



¹ See "Textile Standards," an extensive list of ASTM industry standards applicable to most aspects of textile properties, ASTM International. Web. 15 October 2017. <u>https://www.astm.org/Standards/textile-standards.html</u>.

² UL. (2019) Performance Textiles and Fabrics: Assessing and Verifying Performance Claims [White paper].

³ Value Chain Research Insights Interactive Presentation (2017). Confidential.