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Empowering Trust™

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Facilitating global business.

Global Market Access.



Empowering Trust™

Certification and beyond.

your product reach and boost your brand.

UL delivers the difference

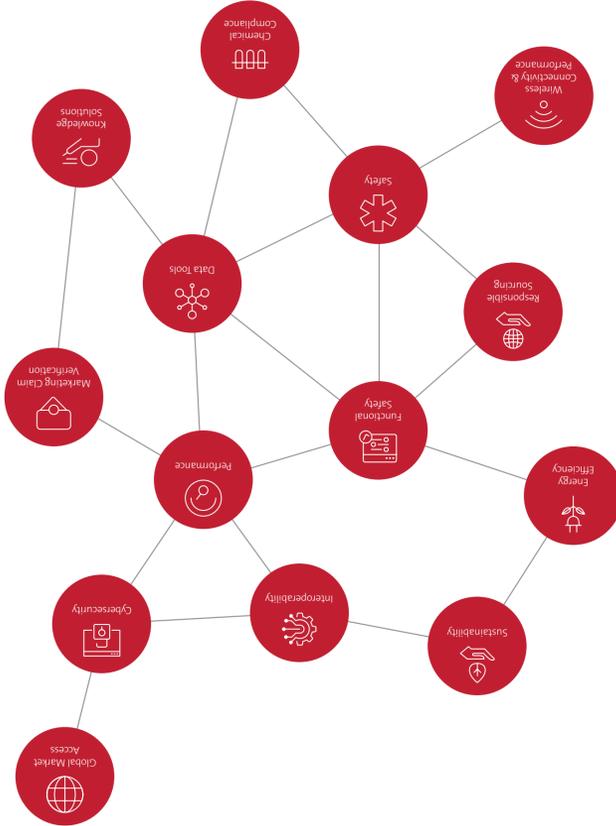
- Reduce time to global markets through well-proven programs.
- Take advantage of bundled testing and certification services for all your target markets with only one product submission.
- Enjoy peace of mind knowing you are working with a leader in standards development and an active driver in international committees of standard harmonization.
- Benefit from the strength of a globally respected, independent third party known for integrity and rigor.

Testing and certification

UL regularly leads and participates in initiatives to help product consumers and guard against counterfeiting through product testing and certification for all requirements and target markets.

- Safety
- EMC
- Wireless
- Sustainability
- Performance

Our services.



1 Learn the language

Working in the local language might not always be necessary, but it's helpful. It's also a great way to make a first impression. Of course, it's important to try and learn the language just to ensure a product launch presents multiple challenges, and it's helpful to know what to expect to avoid surprises, unforeseen costs and/or a delayed product launch.

2 Learn the other language

Spoken language is one thing, but a country's or region's technical language (e.g. certifications and testing requirements) is something else entirely. Even if you have all required testing for your current markets, you might not have everything you need to enter a new country or region. With some countries joining together to help reduce the number of different requirements and marks, this process is becoming easier, but deciding exactly what you need to ensure your product is compliant can seem daunting.

3 Respect the culture

Culture goes hand in hand with language. In some ways, business culture feels similar from place to place thanks in part to the global market, but remaining aware of specific cultural differences is helpful. This can include everything from traditions to particular sales and shopping practices. A good example of this might be that some standard might not hold true in South America.

4 Double check your documents

Every time you cross a border, paperwork is critical. If anything is missing or incorrect, you risk held shipments and big headaches, not to mention a delayed launch. Double checking your documents — including customs documents, safety certifications and test reports and freight partner's help ensure that you have everything you need to cross a border and make it to your potential customers as quickly as possible.

5 Get the help you need

UL has a global team of respected technical experts so finding someone who speaks the language you need is easy, allowing you to demonstrate cultural awareness and show respect from the beginning. Our local representatives also speak just about every technical language and routinely work within the industry to stay aware of global requirements, allowing us to guide you through the process. In other words, UL can help guide you around the globe.

A few tips to help you successfully reach new markets around the world.

Today's market is more global than ever. Whatever products you manufacture, chances are there's a global market for them and expansion into that market presents massive growth potential, however, crossing borders, whether close to home or halfway around the world, presents multiple challenges, and it's helpful to know what to expect to avoid surprises, unforeseen costs and/or a delayed product launch.

Gaining market access comes with a distinct set of challenges, and UL provides global services and expertise in standards development, testing and certification to help you every step of the way. We deliver a comprehensive range of services — including certification, validation, testing, inspection, auditing, advising and educating — to help manufacturers gain the compliance credentials they need to compete in the ever-changing regional and global marketplace. From compliance and regulatory issues to trade challenges and market access — our experts remain aware of changes and are prepared to offer you the most up to date guidance possible.

With laboratories, technical expertise and partnerships strategically located around the world, UL has become synonymous with consumer safety while also helping manufacturers identify key markets, navigate compliance changes and stay up-to-date on regulatory and trade issues relevant to certification.



| Country | Marks / Certificates | Voluntary / Mandatory | Requirements |
|-------------------------|---|-----------------------|--------------------|
| Participating countries | IEC CB Scheme | V | S E |
| Participating countries | IEC IECx Scheme | V | S |
| Global | ENERGY STAR® | V | Performance |
| Global | UL Verified Mark (Marketing Claim Verification) | V | Performance |
| Global | Zhaga Certification | V | Interchangeability |

| Country | Marks / Certificates | Voluntary / Mandatory | Requirements |
|---------|---|-----------------------|--------------|
| Global | UL Environmental Product Declaration (EPD) Mark | V | S |
| Global | UL GREENGUARD Certification | V | S |
| Global | UL Ecologo | V | S |

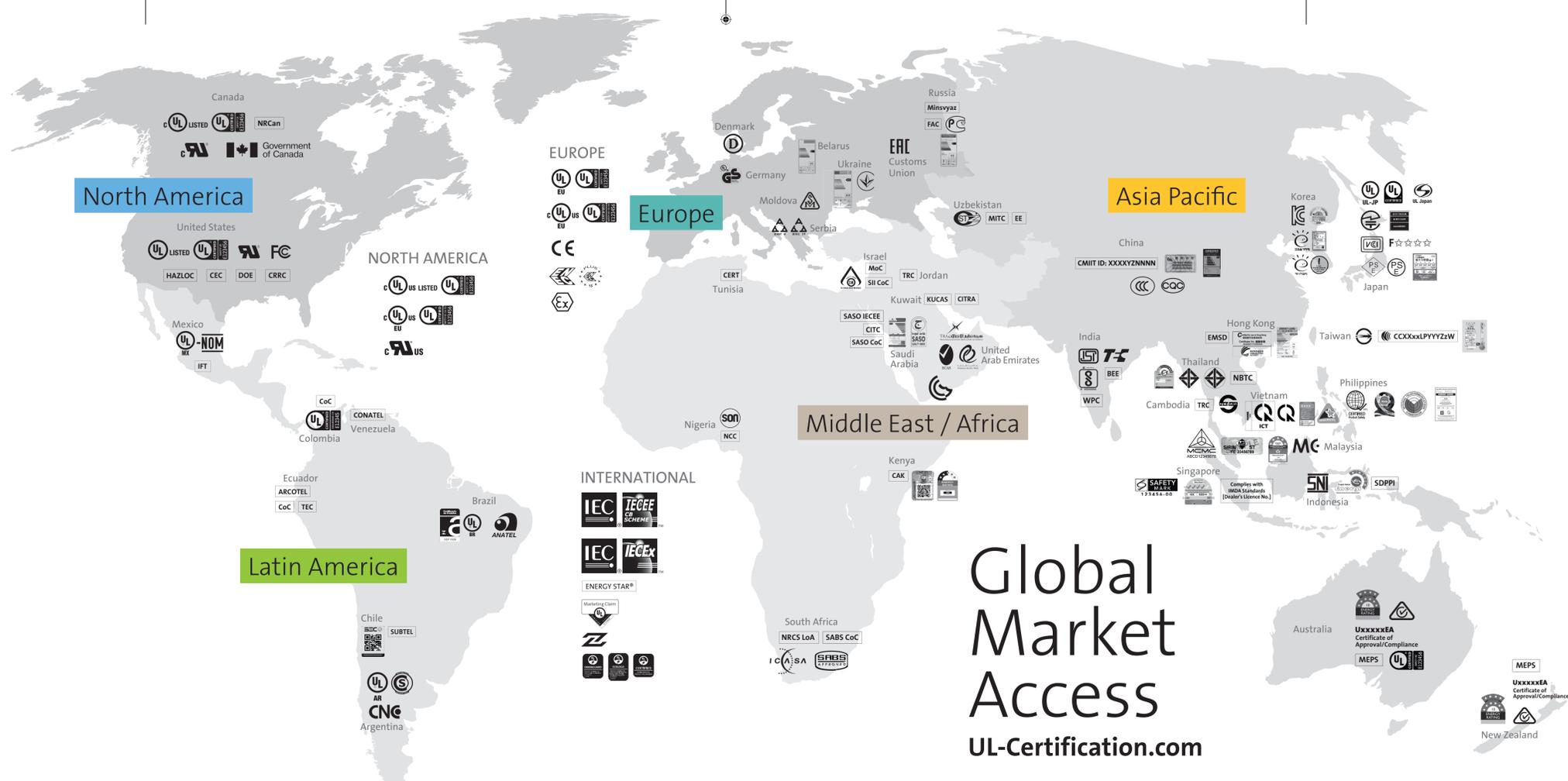
| Country | Marks / Certificates | Voluntary / Mandatory | Requirements |
|---|------------------------------|-----------------------|--------------|
| Combined Certifications for US and Canada | UL LISTED | V | S |
| | UL Recognized Component Mark | V | S |
| Canada | UL LISTED | V | S |
| | UL Recognized Component Mark | V | S |
| United States | UL LISTED | V | S |
| | UL Recognized Component Mark | V | S |
| | HAZLOC | M | S |
| | FC | M | E W |
| | CEC | M | E |

| Country | Marks / Certificates | Voluntary / Mandatory | Requirements |
|-----------|---------------------------------|-----------------------|--------------|
| Argentina | UL-AR 5 Mark | M | S |
| | UL-AR Mark | M | E |
| Brazil | ENACOM | M | W |
| | UL-BR Mark / UL-BR-INMETRO Mark | V / M* | S E |
| Chile | ANATEL | M | S E W |
| | SEC Certification | M | S |
| Colombia | SUBTEL | M | W |
| | CoC | M | S |
| Ecuador | TEC | M | S |
| | ARCOTEL | M | W |
| Mexico | UL-MX NOM Mark | M | S |
| | IFT | M | W |
| Venezuela | CONATEL | M | W |

Requirements
 S Safety E EMC W Wireless E Energy Efficiency S Sustainability Services

Please note
 This information is only a selection of some of the most popular markets and marks for guidance and illustration purposes only. The map and tables above represent some of the marks and certificates that UL may be able to assist you in obtaining if your products meet all the applicable requirements. Mark and certificate requirements may vary from product to product and region to region. For the most updated information regarding your specific needs for market access, please contact your local UL representative.

*V / M Regulations can be mandatory or voluntary, depending on several factors including product type. Please contact us for more information on the requirements for your specific product.



Global Market Access

UL-Certification.com



| Country | Marks / Certificates | Voluntary / Mandatory | Requirements |
|----------------------|---|-----------------------|--------------|
| EU Countries | UL LISTED | V | S |
| | UL Recognized Component Mark | V | S |
| Belarus | CE Marking | M | S E W |
| | ENEC Mark | V | S |
| Denmark | ENEC Plus Performance Mark | V | S |
| | ATEX Directive Marking | M | S |
| Germany | Energy Label / STB Mark | M | E |
| | Eurasian Conformity Mark | M | S E |
| Russia | UL D Mark | V | S |
| | UL GS Mark | V | S E |
| Ukraine | INSM Mark | M | S E |
| | National Radio Frequency Center | M | W |
| South Africa | Gost-R Mark | V / M* | S E |
| | Ministry of Information Technology and Communications of the Russian Federation in Moscow | M | W |
| United Arab Emirates | FAC | M | W |
| | Energy Label | M | E |
| United Arab Emirates | Kvalitet 3A Mark | M | S E |
| | RATEL Mark | M | W |
| United Arab Emirates | UkrSEPRO Mark | M | S E W |
| | Energy Label | M | E |

| Country | Marks / Certificates | Voluntary / Mandatory | Requirements |
|---|---|-----------------------|--------------|
| Gulf States (Bahrain, Kuwait, Oman, Qatar, Saudi Arabia, United Arab Emirates, Yemen) | Gulf Conformity Marking | M | S E |
| | SII CoC | M | S E |
| Israel | SII Safety Mark | V | S E |
| | MoC | M | W |
| Jordan | TRC | M | W |
| | PNC (Pre-export Verification of Conformity) Import Standardization Mark (ISM) | M | S |
| Kenya | CAK | M | W |
| | Energy Efficiency Label | M | E |
| Kuwait | KUCAS | M | S |
| | CITRA | M | W |
| Nigeria | SONCAP Pre-Shipment Inspection Certificate | M | S |
| | NCC | M | W |
| Saudi Arabia | CoC | M | S |
| | SASO SQM Mark | V / M* | S |
| Saudi Arabia | SASO IECEE | M | S |
| | CITC | M | W |
| South Africa | Energy Efficiency Label (SASO) | M | E |
| | NRSC LoA | M | S E |
| Tunisia | SABS APPROVED | V | S |
| | CoC | M | E |
| United Arab Emirates | ICASA (Independent Communications Authority of South Africa) | M | W |
| | CERT | M | W |
| United Arab Emirates | Emirates Quality Mark (EQM) | V | S |
| | ECAS Certification (RoHS ECAS CoC is mandatory) | M | S |
| United Arab Emirates | TBA Telecommunications Regulatory Authority | M | W |

| Country | Marks / Certificates | Voluntary / Mandatory | Requirements |
|-------------------------|---|-----------------------|--------------|
| Australia / New Zealand | RCM Mark | M | S E W |
| | UxxxxxxEA Certificate of Compliance / Approval | V / M* | S |
| Japan | UL-AU Mark | V | S |
| | Energy Rating Label | M | E |
| Cambodia | MEPS | V / M* | E |
| | ISC Mark | M | S |
| China | TRC | M | W |
| | Network Access License (NAL) | M | S E W |
| Hong Kong | CCC Mark | M | S E |
| | CQC Mark | V | S E |
| India | SRBC Approval (State Radio Regulatory Commission) | M | W |
| | China Energy Label | M | E |
| Indonesia | EMSD | M | S |
| | OFCA Approval | V / M* | W |
| Indonesia | Energy Label | V / M* | E |
| | ISI Mark (BIS Bureau of Indian Standards) | M | S E |
| Indonesia | BIS Mark (Compulsory Registration Scheme) | M | S |
| | TEC Certification Label | M | S E W |
| Indonesia | WPC | M | W |
| | BEE | V / M* | E |
| Indonesia | SNI Mark | M | S |
| | SDPPI | M | W |
| Indonesia | Energy Label | M | E |

| Country | Marks / Certificates | Voluntary / Mandatory | Requirements |
|---------|---|-----------------------|--------------|
| Japan | UL Japan Mark | V | S |
| | S Mark | V | S E |
| Japan | PSE Mark | M | S E |
| | Kentei Mark (TIS Approval) | M | S |
| Japan | VCCI Mark | V | E |
| | MIC (Ministry of Internal Affairs and Communications) | M | W |
| Japan | Japan Energy Label | M | E |
| | F☆☆☆☆ F Star Rating | M | S |
| Japan | KC Mark | M | S E W |
| | Energy Efficiency Standards & Labeling Program (incl. MEPS, Minimum Energy Performance Standards) | M | E |
| Japan | High Efficiency Appliance Certification Program | V | E |
| | e-Standby Program | M | E |
| Japan | ST Certificate of Approval (SIRIM-ST Label) | M | S |
| | MC Mark | M | S |
| Japan | MCMC Mark | M | W |
| | Energy Efficiency Label | M | E |
| Japan | PS Mark | M | S |
| | ICC Mark (Import Commodity Clearance) | M | S |
| Japan | NTC (National Telecommunications Commission) | M | W |
| | Energy Label | M | E |
| Japan | Safety Mark | M | S |
| | IMDA LABEL (Infocomm Media Development Authority) | M | W |
| Japan | NEA Energy Label | M | E |

| Country | Marks / Certificates | Voluntary / Mandatory | Requirements |
|---------|---|-----------------------|--------------|
| Taiwan | BSMI Mark | M | S E |
| | NCC National Communications Commission | M | W |
| Taiwan | Energy Efficiency Labeling | M | E |
| | TISI Mark | V / M* | S E |
| Taiwan | NBTC National Broadcasting and Telecommunications Commission | M | W |
| | EGAT Label No. 5 | V | E |
| Taiwan | STZ Mark | M | S E |
| | EE Energy Efficiency Label | M | E |
| Taiwan | MITC Ministry of Development of Information Technologies and Communications | M | W |
| | CR Mark | M | S E |
| Taiwan | ICT Certification (Ministry of Information and Communications of the Socialist Republic of Vietnam - MIC) | M | S E W |
| | Vietnam Energy Label | V / M* | E |